



Susana Gaytán

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Goal

Service oriented. Getting the best deal that fits the client's needs. To be a trustful element for nationals and foreigners at the time of acquiring a property.

Experience

- Paraiso Riviera Maya Real Estate since 2008.
- National and foreign clients with America, Canadian, Dutch, Spanish and French nationality.
- AMPI affiliated since 2012.
- Great Real Estate Forum, World Trade Center, Mexico City, 2012.
- AMPI Congress Conference from 2012 to 2022.
- AMPI associated since 2012.
- AMPI International Real Estate Summit Riviera Maya, 2014.
- The Real Estate Show, ADI, Mexico City, 2014.
- NAR Convention, San Diego, 2015.
- Cancun Investment Summit, 2016.
- 3rd, 4th, 5th, 6th AMPI Real Estate Forum, Playa del Carmen, 2017, 2018, 2019, 2020, 2021, 2022.
- FIABCI AMERICAS, International Global Summit, 2018.
- XVII Real Estate Forum, "Breaking Paradigms", 2018.
- XXXV Great Real Estate Forum, AMPI section MEM, Mexico City, 2018.
- Inmobiliare, Real Estate Business Summit, Riviera Maya, 2019.
- 50 Real Estate Forum AMPI, Playa del Carmen, 2019.
- Quintana Roo Tourist Investment Summit 2020.
- 73 FIABCI world Real Estate Congress, Jun 5 – 9 2023.
- Congreso Inmobiliario Latinoamericano CILA PANAMA, from 11 to 13 september 2023.
- NAR conention OWN THE MOMENT NXT, from 14 to 16 november Anaheim 2023.

Certifications

- Real Estate Registered Broker in Quintana Roo: FS0080000052.
- Diploma in Real Estate, University of La Salle, 2012.
- TRC International Certification issued by the National Association of Realtors, 2014.
- CIPS International Certification issued by the National Association of Realtors, 2016.
- ABR International Certification issued by the National Association of Realtors, 2019.
- CRS International Certification issued by the National Association of Realtors, 2019.
- SRS International Certification issued by the National Association of Realtors, 2020.
- RENE Real Estate Negotiation Expert Course, September 20, 2023

Aptitudes

- Negotiation | Optimism | Creativity | Punctuality | Proactivity | Responsibility
- Enthusiasm | Empathic